

MediWales joins United Life Sciences group

2<sup>nd</sup> March 2015

MediWales joins four leading life science membership organisations, the BioIndustry Association (BIA), Bionow, BioPartner and One Nucleus (ON) to become a part of United Life Sciences, a strategic partnership representing over 1,100 life science and healthcare members across the UK and internationally.

The aim of the partnership is to work together on a range of projects and issues that directly benefit members and the wider UK sector. United Life Sciences' members work in a spirit of collaboration and partnership, focused on and driven by the needs of the sector.

The combined approach of United Life Sciences will help to focus international attention on UK bioscience expertise to encourage growth, inward investment, and funding.

Last year, the partnership published the Life Sciences Manifesto 2015 – 2020. Led by the BIA, the group worked closely together on the Manifesto to pinpoint the key issues for the sector and make policy recommendations to government.

Going forward United Life Sciences will:

- Deliver joint events and hold a series of UK roadshows to enable early stage companies to access capital, understand the evolving policy landscape and grow their businesses;
- · Promote and provide discounts for members on each other's events; and
- Work together to provide a combined approach at large international events.

Debbie Laubach, Operations Manager of MediWales said:

"We are thrilled to have joined the United Life Sciences group and look forward to working together to build an even stronger network and increase our international profile. Collaboration is key to success in life sciences, and we are committed to providing a combined approach to encourage growth for the sector."

Harriet Fear, Chief Executive Officer of One Nucleus, said:

"Collaboration and partnership based on mutual respect and trust are the key hallmarks of successful organisations in bioscience and United Life Sciences works in this way too - it's in my DNA to support the UK after 21 years of serving my country as a diplomat. Collaboration, as so many of our members are aware, is vitally important."

Dr Geoff Davison. Chief Executive Officer of Bionow, said:

"By working together we avoid duplication of effort, recognising that all our members are stretched in terms of their time and resources, plus it recognises the strengths and expertise of each of the five organisations. The partnership is totally focused upon and driven by the needs of the sector and representing over 1,100 businesses means the group has international critical mass and clout."

Steve Bates, Chief Executive Officer of the BIA, said:

"Through this collaboration, all five organisations are fully committed to providing a united front and critically, one voice, to the government via the lobbying and advocacy work that the BIA undertakes for the sector."

Lin Bateson, Executive Director of BioPartner UK, said:

"Linking up to provide a combined approach helps to focus international attention on UK bioscience expertise to encourage growth, inward investment, and much-needed funding. I'm very pleased to welcome MediWales to ULS".

## **Background information:**

## **MediWales**

Founded in 1992, MediWales is the life science network and representative body for Wales. MediWales provides advice, support, business opportunities and promotes collaborations for the life science and health technology community in Wales. The MediWales mission is 'The advancement of human life science in Wales.'

Facilitating access to global trade opportunities, engaging with Government to align support with sector needs, and improving access to vital clinical expertise and facilities are key roles of MediWales.

MediWales runs a popular events programme with topics including regulatory updates, NHS procurement, finance and funding, clinical unmet needs, medical technology, and organises special interest groups in the areas of clinical trials, diagnostics and wound healing.

A landmark event in the MediWales programme is the annual UK HealthTech conference, attracting an international audience and key delegates from across the life science sector. MediWales also publishes a number of magazines including UK Lifescience Industry, which has a distribution of 40,000 across the UK and at international events.

# www.mediwales.com @mediwales

## **BioIndustry Association**

Founded 25 years ago at the infancy of biotechnology, the BioIndustry Association (BIA) is the trade association for innovative enterprises involved in UK bioscience. Members include emerging and more established bioscience companies; pharmaceutical companies; academic, research and philanthropic organisations; and service providers to the bioscience sector. The BIA represents the interests of its members to a broad section of stakeholders, from government and regulators to patient groups and the media. Our goal is to secure the UK's position as a global hub and as the best location for innovative research and commercialisation, enabling our world-leading research base to deliver healthcare solutions that can truly make a difference to people's lives.

For further information, please go to www.bioindustry.org and twitter.com/BIA\_UK

#### **Bionow**

Bionow is the life-sciences membership organisation for the North of England and supports business growth, competitiveness and innovation within the biomedical and life science sectors. Bionow's mission is to provide the tools and support for organisations within the biomedical and life sciences sector in the North of England to become amongst the most competitive in the industry.

As part of the programme of support that Bionow delivers we host a number of key events in the life sciences calendar and over the coming months we have an outstanding calendar of activities, including BioCap 2014 the only specialist life science investment and showcase conference in the North of England, BioInfect 2014 setting the global anti-infectives agenda and the prestigious Bionow Annual Awards Dinner. For more information visit www.bionow.co.uk

## **BioPartner UK**

BioPartner UK is an accredited trade organisation (ATO) that promotes international partnering for trade, investment and collaborations with UK life science companies. They bring an international perspective to the round table group, facilitating access to overseas markets for our members and those of the partner organisations. One of BioPartner's main roles is to promote UK expertise at key international conferences: having managed 4 UK delegations in 2014, and supported the UK presence at Biotech Showcase, preparations are currently underway for Bio-Europe Spring in Paris where you can meet MediWales at the UK stand.

BioPartner UK gives new and growing UK companies an edge when going international; managing applications for UK Trade & Investment's 'TAP' grants that offset the cost of attending some events, and brokering discounts with event organisers for UK delegates. Working closely with United Life Sciences partners, we promote UK bioscience as a whole, as well as individual companies on our UK Exhibition Stands and online directories, and via social media.

Do catch up with them at forthcoming UK events including the BIA's UK Bioscience Forum and Genesis, and find out about grants and discounts available to offset your costs when travelling overseas; or visit their website: www.biopartner.co.uk

## **One Nucleus**

Established in May 2010, One Nucleus is the result of the merger of ERBI and London Biotechnology Network. One Nucleus is a not-for-profit membership organisation for international life science and healthcare companies and the largest of its kind in Europe. The company is based in Cambridge UK and London, at the heart of Europe's largest cluster. The 470 members include pharmaceutical, biotech, medical device and diagnostic companies and associated technical and commercial Service Providers.

You can find out more at: http://www.onenucleus.com/

## **ENDS**